



**SAGNET
WORKSHOP
15 MAY 2017**

**ANDREW
MARTALAS**



VISION



**TO BE A SIGNIFICANT AND RESPECTED FORCE IN
SA AGRICULTURE AND REGIONAL TRADE**



MISSION



- ❑ AS THE LEADING TRADE BODY, SACOTA ADDRESSES ALL **COMMERCIAL ISSUES** RELATED TO AGRICULTURE IN SOUTH AFRICA.
- ❑ SACOTA ADVOCATES AND STRIVES FOR AN EFFICIENT, EQUITABLE AND **FREE TRADING ENVIRONMENT**.
- ❑ SACOTA WILL **PRO-ACTIVELY ENGAGE** ALL INDUSTRY STAKE HOLDERS TO PROMOTE OUR VISION.



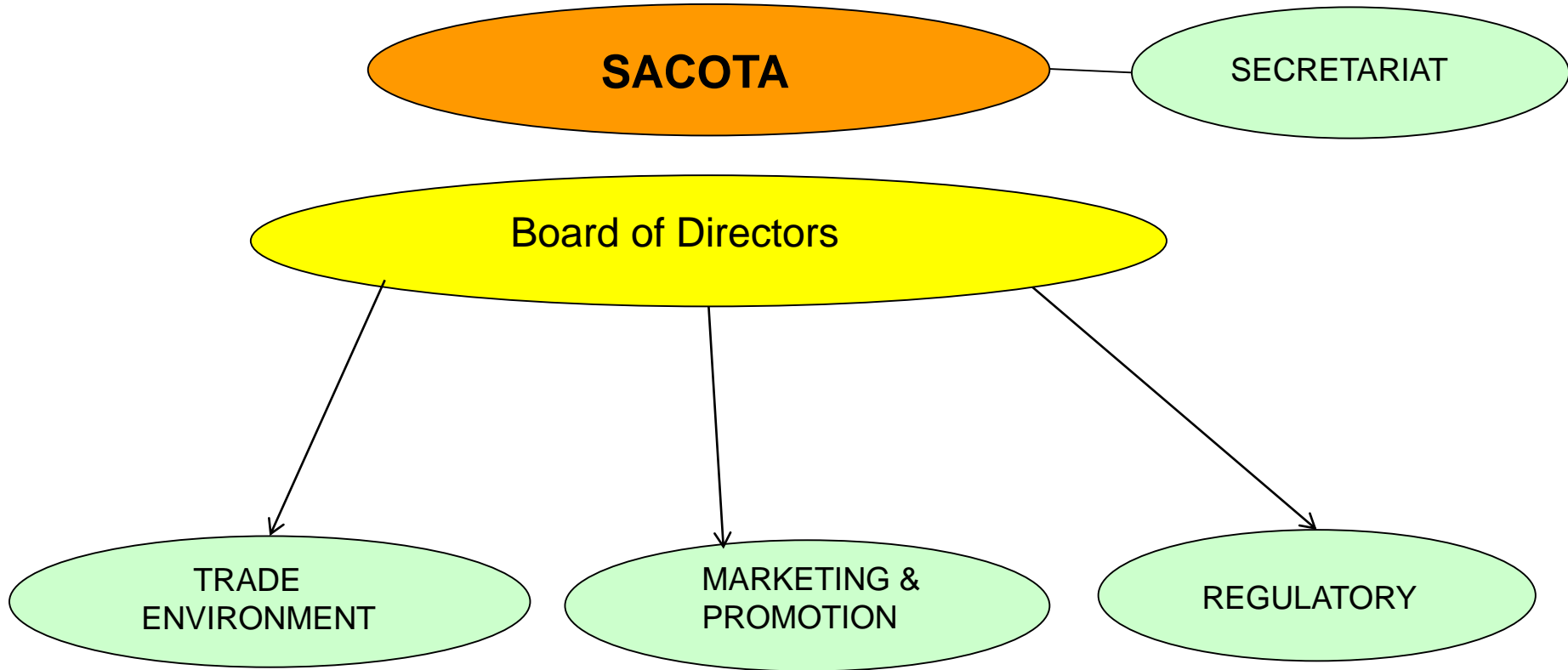
ORGANISATION



- Established in 1930
- Non-profit company
- 22 members – multi nationals, local trading companies and brokers
- Trade more than 50% of the domestic consumption (maize, wheat sunflower seed and soya beans)
- Board of Directors
- 3 Committees
 - Trade Environment
 - Marketing & Promotion
 - Regulatory Committee
- Full time Secretariat



STRUCTURE



GOALS

- Expanding Membership
- Increasing member participation
- Involve smaller local traders
- Make membership a valuable asset
- Expanding opportunities for PDI
- Involvement in the Southern African Cereals and Oilseeds industries
- Maintaining close liaison with Government, Producers, Storage providers, Grain millers, Feed manufacturers and NGO's
- Expanding influence north of South Africa



INVOLVEMENT



- Crop Estimates Liaison Committee
 - S&D Estimates Liaison Committee
 - Grains and Oilseeds Forums
 - Grains and Oilseeds Trusts
 - JSE Advisory Committee
 - SAGIS
 - SAGL
 - SAGAS
 - Agro-Logistics Advisory Working Group
-
- Member of International Grains Trade Coalition



LIAISON

- Input suppliers
- Grain SA
- Agbiz and Agbiz Grain
- National Chamber of Milling (NCM)
- Animal Feed Manufacturers Association (AFMA)
- Transnet Freight Rail
- Government Departments



TRADE ENVIRONMENT COMMITTEE

- GMO matters
 - Imports and Exports
 - SAGOS type contracts
 - Dispute resolutions
 - JSE (SAFEX) Futures contracts
 - Transnet Freight Rail
 - Mycotoxins
 - Pesticide residues
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- Regional Integration



MARKETING & PROMOTION COMMITTEE

- Membership
- Strategic marketing
- Strategic branding
- Representation
- Formal meetings with industry organisations
- Exposure of SACOTA to industry role players
- Newsletter



REGULATORY COMMITTEE

- Cartagena Protocol on Bio-Safety
- GMO policy
- Low Level Presence
- Food Business Operator – requirements/audits/certificates
- Plant Health requirements
- Department of Health requirements (mycotoxins, MRL's)
- Department of Agriculture requirements
- Inspection of local grain quality - assignees
- National Standards – ISO 910:2001
- Indirect administered Port costs
- SARS/Customs/ITAC/DTI
- WTO Notifications



REGIONAL INTEGRATION

Goal - To promote free trade of and market access to agricultural products to ensure regional food security, by:

- Harmonising **Trade Legislation and Regulations**
- Harmonising **Physical Quality Legislation and Regulations**
- Facilitating the effective implementation of **WTO SPS agreements**
- Facilitating the effective implementation of **Good Handling and Storage Practices**
- Supporting the establishment of **institutional platforms and mechanisms** to facilitate regional agricultural trade
- Promoting and supporting the establishment of necessary **infrastructure development**



THANK YOU

